# FACT SHEET – December 2024

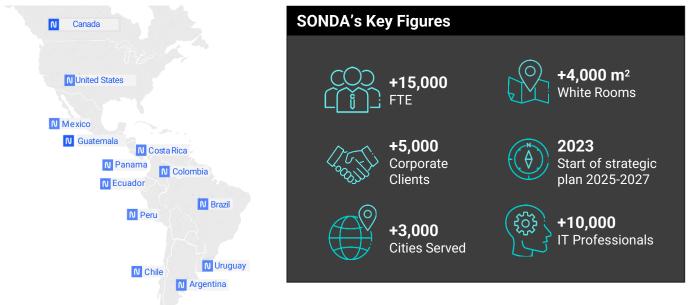
### SONDA make it easy

### Behind life-changing technologies, there is SONDA

US\$ 1,548 million Consolidated Revenue LTM 12/24 **18.6%** CAGR<sub>2020-24</sub> Revenue LTM 12/24 US\$ 144 million Consolidated EBITDA LTM 09/24

**13.3%** CAGR<sub>2020-24</sub> Revenue LTM 12/24

#### Present in 13 countries across the region:



### Services Portfolio and Corporate Organization

	Di	sruptive T	echnolog	gies (Data	, Advance	d Analytic	s, AI)				
🖗 Digital Business			Ô						٥Ğ	P	
<ul> <li>Digital Software Factory</li> <li>Data, Advanced Analytics &amp; IA</li> <li>Digital Architecture</li> <li>Digital Channels &amp; Tech Consulting</li> <li>Vertical Solutions</li> </ul>	Mobility	Insurance	hre	Commerce	Ø		tor		u	nufacture	Solutions
🕌 Digital Services	త	& Ins	thca	i u o	Utilities	TMS	Sector	Mining	catic	/Ma	
<ul> <li>Platform Services</li> <li>Cloud &amp; Data Center</li> <li>Cybersecurity</li> <li>Workplace Services</li> </ul>	Smart Cities	Banking 8	Healthcare	Retail & C	CĘ	F	Public	Mi	Education	Agroindustry/Manufacture	Business
🔄 Digital Communications	S									Agi	
<ul> <li>High availability IT &amp; OT networks</li> <li>Collaborative hybrid work</li> <li>Network Transformation Services</li> <li>Communications of Integral Outsourcing</li> </ul>											
		E	cosystem	n Startup	s & Innov	ation					

## **Credit** Rating Agencies

"The company showed a significant increase of 21.7% in its revenues in 2023, driven by growth in all its geographies (...) (The pipeline) represents 3.3 times SONDA's annual sales and 2.5 times its business closures in 2023, reflecting the company's potential revenue growth in the medium term." Fitch Ratings

Global Reporting Initiative\*\*

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Sustainability in our

Green Bond

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**DNA** 

"We highlight favorably within the company's business profile, the large relative size it achieves through a high degree of geographic diversification. (...) SONDA would continue to demonstrate a high capacity to close contracts in the medium term, associated with the high level of pipeline it presents." ICR Chile

	Fitch Ratings	ICR			
Solvency	AA-	AA-			
Stocks	1 <sup>st</sup> Class Level 2	1 <sup>st</sup> Class Level 1			
Outlook	Stable	Stable			
Issuance Date	Apr-24	Ago -24			



#### Notable ESG Solution

#### Smart City and Mobility :

Smart Safety solutions (video surveillance) with AI component with public institutions in Peru, Chile and Uruguay.

Important Mobility contracts were also expanded in Mexico, Argentina, Guatemala, Panama and Colombia.

SONDA improves security and connectivity in the region, improving the quality of life of people in all areas where these new contracts have been closed.

Discover how we transform our customers businesses in Sonda.com