



Behind life-changing technologies,
there is SONDA

US\$ 1,548 million
Consolidated Revenue
LTM 06/24

17.0%
CAGR₂₀₂₀₋₂₄
Revenue LTM 06/24

300 Clients
+1 million in Revenue
(US\$) LTM 06/24

US\$ 144 million
Consolidated EBITDA
LTM 06/24

Present in **13 countries** across the region:



SONDA's Key Figures



+15,000
FTE



+4,000 m²
White Rooms



+5,000
Corporate
Clients



2023
Expansion to
Guatemala &
Canada



+3,000
Cities Served



+10,000
IT Professionals

Services Portfolio and Corporate Organization

Digital Business

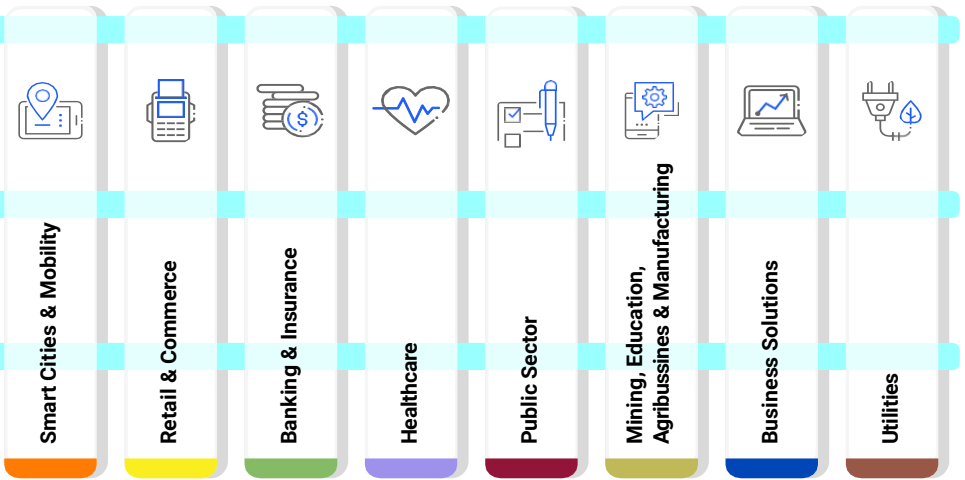
- Digital Software Factory
- Data, Advanced Analytics & AI
- Digital Architecture
- Digital Channels & Tech Consulting
- Vertical Solutions

Digital Services

- Platform Services
- Cloud & Data Center
- Cybersecurity
- Workplace Services

Digital Communications

- High Uptime IT & OT Networks
- Collaborative Hybrid Work
- Network Transformation Services
- Integrated Outsourced Communications



Startups Ecosystem and Innovation

Large Projects Corporate Strategy

Credit Rating Agencies

"The company showed a significant increase of 21.7% in its revenues in 2023, driven by **growth in all its geographies** (...) (The pipeline) represents 3.3 times SONDA's annual sales and 2.5 times its business closures in 2023, reflecting the company's potential revenue growth in the medium term."

Fitch Ratings

"SONDA has a significant size and a high **degree of diversification** (...) The commercial efforts made, and which would be further enhanced with the strategic plan for 2022-2024, **have sustained growth in closing deals, aiming for large scale contracts.**"

ICR Chile

	Fitch Ratings	ICR
Solvency	AA-	AA-
Stocks	1 st Class Level 2	1 st Class Level 1
Outlook	Stable	Stable
Issuance Date	Apr-24	Sep-23

Sustainability in our DNA



Notable ESG Solution

Infovía Digital:

The initiative spans a period of 30 years, during which SONDA will improve the connectivity of the state of Mato Grosso do Sul, Brazil. This includes the implementation of 6,950 kilometers of fiber optic network in its 79 municipalities, benefiting over 2.8 million people with the project.

The **improvement in connectivity** facilitates **access to education, health, and public safety and reduces the digital divide** in the state of Mato Grosso do Sul.



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